



2017 EDUCATION OFFERING

Kansas City Regional Chapter of the International Association of Assessing Officers

IAAO Course 102 Income Approach to Valuation Aug. 7 - 11, 2017

Objective: Course is designed to provide the students with an understanding and working knowledge of the procedures and techniques required to estimate the market value of vacant or improved properties by the income approach. The material covers real estate finance and investment, capitalization methods and techniques, analysis of income and expenses to estimate operating income, selection of capitalization rates, and application of the approach. The Income Approach to Valuation utilizes lectures, classroom discussion, and homework problems to emphasize the main concepts and procedures taught in the course.

Recommended: Course 101, and book, Property Assessment Valuation (3rd edition)

Location: Johnson County Government Sunset Building 11811 South Sunset Drive Olathe, KS 66061 Training Room 2010	Instructor: Shannon Hiss, RES
	Schedule: Registration – (Mon.) 8:00 to 8:30 a.m. Class (Mon. –Fri.) 8:00 to Noon (mid am break) Lunch (Mon. – Fri.) 12:00 to 1:00 p.m. Class (Mon. – Thur.) 1:00 to 5:00 p.m. (mid pm break) Review/Exam (Fri.) 8:00 a.m. to 12:00 p.m. (estimated)

Materials: Students will receive the student reference manual and workbook at registration. It is recommended you bring the Property Assessment Valuation (3rd edition). A calculator is required.

Cost:

Course 102 registration fee is \$450.00 for IAAO members/Government Employees and \$500.00 for non-IAAO members.

Cancellation policy: Full refunds for enrollment cancellations by Aug 4, 2017 with an e-mail or fax written notification only. After that date, a cancellation fee of \$25 will be deducted from the refund. Cancellation for enrollment should be emailed or faxed to the Treasurer below.

Registration: To enroll, complete the registration form and mail, fax or e-mail with fee to:

Michelle Clark (KCIAAO Education Coordinator)
Johnson County Appraiser's Office
11811 South Sunset Drive – Suite 2100
Olathe, KS 66061-7060

Office: 913.715.0058 • Fax: 913.715.0010 • Email: Michelle.Clark@jocogov.org

IAAO welcomes students and members of any sex, race, color, nationality and ethnic origin. IAAO does not discriminate on the basis of sex, race, color, nationality, or ethnic origin in the administration of policies.



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REGISTRATION FORM

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Income Approach to Valuation
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Instructor: Shannon Hiss, RES

PLEASE PRINT OR TYPE:

TYPE OF CURRENT IAAO MEMBERSHIP (IF APPLICABLE) _____

NAME: _____

TITLE: _____

JURISDICTION/COMPANY: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

PHONE: (_____) _____ FAX: (_____) _____

EMAIL: _____

REGISTRATION FEE: _____ \$450.00 IAAO Member/Govt Employee \$500.00 Non-Members

Please accompany fee with registration. Make checks payable to Kansas City Chapter of IAAO and send to:

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